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CREDIT MANAGEMENT MODULE





THE CHALLENGES:

In organisations where credit controllers manage customers' accounts, they need a system that allows them to track certain tasks. This includes following up on outstanding and overdue debts, reconciling the account and ensuring that promised payments are received. To achieve this, they would need a list of their own debtors, a history of all follow-ups performed, and easy access to contact details.

Credit controllers were required to:

- Capture notes of interactions with a Customer
- Record when the client promised to make a payment
- Specify action tasks and dates when items need to be completed

THE SOLUTION:

T3T's Credit Management Module

This module allows the Credit Manager to generate a "To-do list" for credit controllers in their teams.

The credit controllers use these lists to follow-up promised payments with Customers and add notes relating to calls and tasks. Additionally, the Reminder campaigns in **Sage X3** can be executed from this module to send out letters or emails depending on the setup.

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THE BENEFITS & FEATURES:

- Credit controllers have a single system where they can add Customer notes
- Tasks are completed on time
- Effective management of overdue balances
- Allows credit controllers to focus on problematic customers
- Ability to add promise-to-pay dates
- Tasks can be actioned by date and can be flagged
- Dashboard query shows upcoming tasks
- All credit controller interactions with Customers are recorded
- A history of notes captured against a Customer is created
- A quick view of the Customer's credit situation is available
- Reminder campaigns can be utilised from within the module
- Onboarding new credit control staff is easier as there is a history per Customer

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T3T Credit Control

<h4>Setup</h4> <ul style="list-style-type: none">Credit Control Teams	<h4>Maintenance</h4> <ul style="list-style-type: none">To-do List Creation	<h4>Checks</h4> <ul style="list-style-type: none">Credit ManagementClaims
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Cred Man Notes Details

Save [Menu] X

Customer	Line				
ZA001	1				
Best Line Mining Sup...					
Date	Action				
08/20/20	Call to Action				
Action Date *	Amount	Assign To	Next Call Date	Complete *	Summary *
08/20/20	0.0000	ADMIN	08/20/20	No	→ 004
		System Administrat...			Wrong Migration
Text					
This is the reason and what was said on a Call					

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Cred Man To do Items

Create Note Edit Note Open Items

Detail Notes Promise To Pay

Customer

Entry: 200820000004 Customer: → Z4001 Category: ZAC Company: AE10 Site: Credit Controller: ADMIN Overdue Balance: 11443.30 Active

Best Line Mining Supplies South African c...

Credit Status: New Customer (default) ToDo Status: Open Credit Control: Check No check Hold

Detail

Debt Status

Current	31-60 Days	61-90 Days	91-120 Days	121-150 Days	Over 150 Days	Total	Authorized credit	Reminder Group
0.00	0.00	0.00	0.00	11330.00	113.30	11443.30		

Reminder type: No reminder Min reminder: Next Call Date: 08/20/20

Detail

Code: → Z40000901 Title: Mr Name: Eis First name: Ernie Function: Managing Director

Department: Role: Language: ENG Birth date: Category: Address: E-mail: Telephone: Fax: Mobile phone: Best Time to Call: Mailing prohibited: Default contact:

- Reminder Campaign
- SELECTION <
- UTILITIES <
- BROWSING <
- Reports ^
- HELP <
- DIAGNOSIS... <